

NTdirector

Issue 33 | APRIL 2016

companydirectors.com.au



Carmel Noon, Paul McCue, President, NT Police Association and Richard Giles FAICD

Great start to 2016 – 400th NT member

Terri-ann Maney GAICD

Business Development Executive – NT,
Australian Institute of Company Directors

We were delighted in March, to have reached a significant milestone for the Northern Territory by signing our 400th Member.

Paul McCue, President of Northern Territory Police Association was our lucky 400th member whom will enjoy 12 months complimentary membership. Paul is planning on completing the *Company Directors Course* in Adelaide later this year.

Its been a busy start to the year having run in February, the Company Directors Course in Alice Springs and the very well received Economic Updates by Savanth Sebastian, CommSec Economist. Savanth kindly offered to extend this briefing to include Alice Springs and we experienced a sell-out event in Darwin – many thanks to our event sponsor Merit Partners.

In March and for the first time AICD NT were given the opportunity by HWL Ebsworth to invite our members to their annual Cram Day. The Cram Day included 6 different topics over the day and was designed to provide government, business and industry clients with contemporary legal issues that may affect them in the year ahead. We had over 35 members attend various sessions throughout the day and we received some feedback thanking us for the opportunity.

We have locked in our Education program for 2016 and are looking forward to our first Leaders' Edge Luncheon, Tuesday April 26 with The Hon. Jeffrey Kennett AC sponsored by PWC Indigenous Consulting. This lunch is proving very popular so if you would like to attend, book soon.

What keeps our NT program vibrant and relevant is hearing from our members – so if you have any ideas, suggestions or feedback please give me a call or drop me a line. Look forward to catching up soon. @

INSIDE

- 2 2015 NFP Governance and Performance Study
- 3 Buy Local Plan
- 3 Diary Dates
- 5 2015 NT Annual Dinner Photo Gallery
- 6 DPD: simple as one, two, three!

MAJOR ANNUAL SPONSOR



SA/NT Division, GPO Box 482, Adelaide SA 5001
t:08 8236 2800 f:08 8236 2833 e:sa-nt@aicd.com.au

Newsletter written by: SA/NT State Office. For more information or to submit content, contact us.

Disclaimer: The opinions expressed in NT Director do not necessarily represent the views of the Australian Institute of Company Directors nor the publication. While every effort has been made to ensure accuracy, no responsibility can be accepted by the publisher for omissions, typographical or printer's errors, inaccuracies or changes that may have taken place after the publication. All rights reserved.

2015 NFP Governance and Performance Study

Phil Butler
NFP Sector Leader,
Australian Institute
of Company Directors

In November 2015 the NFP Governance and Performance Study was launched at an event hosted by the Commonwealth Bank in Sydney.

A key theme emerging from the study is the need for a more mature relationship between government and the sector. As governments across Australia continue to rely on the sector for the delivery of critical services, a strategic partnership is required to ensure long-term sustainability of these services. It was recognised that there was some variability in the quality of the relationship across the various Federal, State and Territory Governments.

Highlights of the 2015 study include:

- Financial sustainability remains the key issue - While government funding is a key element of this, there is also recognition that many

organisations will need to change their business models to ensure their long term viability.

- Mergers are not just being discussed, they are happening - Mergers continue to be a hot topic for directors and boards with a third of directors reporting their board had discussed a merger in the last 12 months.
- More collaborative relationship with government - There is a desire to work in "partnership" mode with

governments across Australia to help solve the big issues facing our society.

- NFP governance continues to evolve and mature - Continuing the trend from previous studies, the quality of NFP governance continues to improve with 84% of directors believing their governance is better now than it was three years ago.

Following on from these themes, AICD ensured that the NFP sector was a key element of its March release

"Governance of the Nation – A Blueprint for Growth".

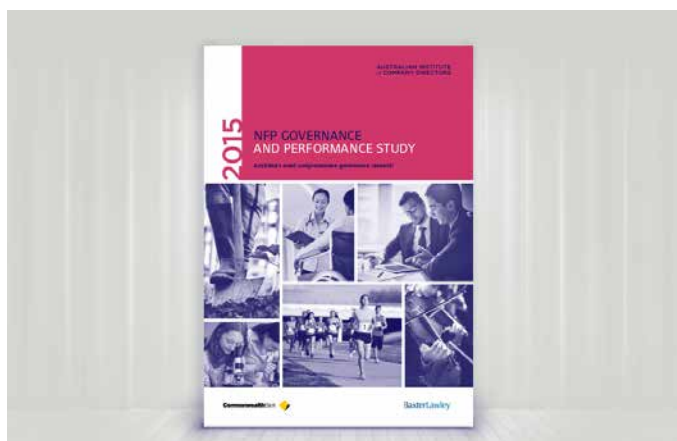
As one of 6 priorities, AICD is calling on reforms for the NFP funding environment and create greater regulatory certainty and harmonisation.

Specific recommendations included:

- Improve funding certainty with a best practice model of five-year cycles, 12 month notice periods, freedom of voice in public debate, and investment in internal capability.
- Drive national harmonisation of reporting, fundraising and registration for NFPs as a COAG priority, supported by the 'report once, use often' ACNC model.

The Blueprint also welcomed the government's withdrawal of the ACNC Repeal Bill and the commitment to support the role of the ACNC as the national sector regulator.

The AICD looks forward to working with governments across Australia to achieve these outcomes. 



Elevate your performance

Company Directors Course

Our governance curriculum is designed to give you the skills and knowledge needed to steer your career into high performance territory.

Monday 15 to Friday 19 August 2016,
DoubleTree by Hilton, Darwin

For more information or to enrol
e: sa-nt@aicd.com.au t: 08 8236 2800

AUSTRALIAN INSTITUTE
of COMPANY DIRECTORS

Buy Local Plan

The Northern Territory Government has taken a major step to ensuring its annual \$3billion goods and services spend delivers maximum benefits to local businesses, and the NT economy.

The new Buy Local Plan is geared to providing this opportunity to the 14,238 businesses registered in the NT.

Feedback from consultations across the Territory was that previous procurement processes were too complicated, local businesses were missing out on opportunities to win government contracts, the standard terms and conditions of contract with government were outdated and decision-making timeframes were too long.

The Buy Local Plan addresses these concerns through a suite of reform measures that seek to strengthen the way local content and benefits are identified and recognised at every stage of the procurement and contract management lifecycle.

The NT Government has delivered more flexible tender release and closing times, more commercial standard conditions

of contract and streamlined internal processes that reduce decision-making timeframes.


The definition of a 'Territory Enterprise' is one of the cornerstones of the new Plan: an enterprise operating in the NT with a significant permanent presence in the NT, employing NT residents. The Buy Local Plan requires agencies to invite at least one quote from a Territory Enterprise for all Tier 1 and 2 procurements (up to \$100,000).

Other key elements of the Buy Local Plan include:

- The minimum weighting of local content and benefits has been increased from 20% to 25% in all government quotes and tenders.
- Ensuring local content commitments included in tender responses are carried through into the contract terms and are monitored throughout.
- An independent Local Benefit Advisory Panel (LBAP) of Territorians is being established to review and advise on Buy Local aspects of the tender responses and contracts estimated to be worth more than \$5 million.

"The new Buy Local Plan is geared to providing this opportunity to the 14,238 businesses registered in the NT."

The Policy also focuses heavily on improving the skills and capabilities of procurement staff in recognising and realising local content and benefit opportunities at all stages of the procurement and contract management lifecycle.

This will benefit local businesses by ensuring that the Buy Local Policy is applied and evaluated in a consistent, objective and defensible manner. 

For more information call the Procurement Policy Hotline 08 8999 1410 - or email procurementpolicy@nt.gov.au



2016 Diary Dates

 Courses  Events

For more information on any events or courses, contact t: 08 8236 2800 e: sa-nt@aicd.com.au

Tuesday 26 April

Leaders Edge Luncheon
With The Hon.

Jeffrey Kennett AC

Darwin Convention Centre
12.30pm to 2.30pm

Wednesday 15 June

Short Course

Reporting to the Board

DoubleTree Esplanade,
Darwin

9.00am to 12.30pm

Wednesday 6 July

Directors' Briefing

Improving business
through compliance

Deloitte Australia, Darwin
5.00pm to 7.00pm

13 and 14 August

**Company Directors
Course Update**

Two day course

Hilton Darwin

Day 1: 9.30am to 5.30pm

Day 2: 8.30am to 4.30pm

15 to 19 August

Company Directors Course

Five day course

DoubleTree Esplanade,
Darwin

8.45am to 4.00pm

Friday 19 August

Short Course

Boardroom Financial Acumen

DoubleTree Esplanade,
Darwin

9.00am to 4.30pm



An enterprise operating in the NT with a significant presence in the NT, employing NT residents

'THANK YOU'

SUSAN O'CALLAHAN - HELMET HAIR STUDIO - DARWIN

SUSAN SUPPORTS LOCAL AND LOCALS SUPPORT SUSAN.
THINK ABOUT SUPPORTING TERRITORY BUSINESSES AND
WORKERS FIRST AND THEY WILL THANK YOU FOR IT.



**BUY
LOCAL**
TERRITORY BUSINESSES
SUPPORT TERRITORIANS

The Northern Territory Government recognises the important contribution small to medium sized businesses make in the Territory.

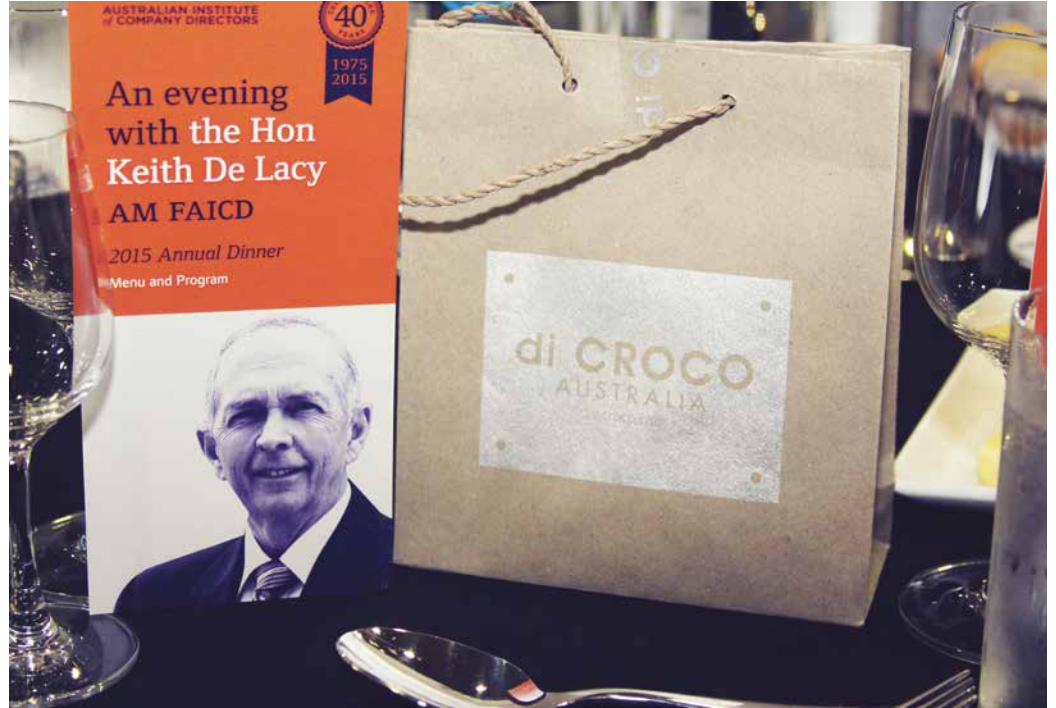
When you support a local business you are investing in our children's future. It supports jobs for Territorians, strengthens our economy and helps our community.

Every Territorian can be part of buying local and show you are Territory proud.

BUYLOCAL.NT.GOV.AU



2015 NT Annual Dinner Photo Gallery



DPD: simple as one, two, three!

Whether you are a new member or have been with us for some time, you will understand the importance of keeping your Director Professional Development (DPD) up to date and it may surprise you to know how simple this can be.

As mentioned in the latest *Company Director* magazine, there are a variety of ways to accrue units, many of which require no cost. To assist, we answer some of your most frequently asked questions:

Recording units

"I read the Company Director magazine every month – how do these units get added?"

"I enjoy reading some of the discussions on the Australian Institute of Company Directors member group on LinkedIn, does this count as DPD and when will I see these units appear?"

"I attended a seminar through my employer, will this count towards my DPD?"

You will need to record any professional reading, LinkedIn activity and/or other provide activity units manually, to do this:

1. Sign-in to the members area of the website and select the 'My Director Professional Development units' link to see your current DPD status.
2. Select the 'Add activity' box towards the bottom right of the 'My Director Professional Development units' page.
3. Complete the fields on the 'Add DPD activity' page. When complete, click the 'Save activity' box towards the bottom right of the screen.

Your self-logged activity should now appear on the updated 'My Director Professional Development units' page.

Accruing units

"I'm in the first year of the DPD and don't think I'm going to accrue enough units this year, will my membership be cancelled?"

"I'm going to be travelling away a lot this year, is it worth retaining my membership if I can't attend local events and gain enough DPD units?"

"I've done plenty of professional development in my time and don't really need to network, what other ways can obtain DPD units?"

Members are required to accrue a total of 60 units over a **three year rolling period**, this equates to an average of 20 units per year so if you haven't



yet accumulated enough units, don't panic – remember, attending the complimentary Essential Director Update each year (including via webinar recording) gives you 10 DPD units, you're half way there!

Useful resources

The website, directors self-assessment tool and professional development handbook are all helpful resources available to assist you to plan your professional development and your Member Relations Executives are only a phone call away. ^①

For any questions regarding DPD, please call t: 08 8236 2800

Ensure quality reporting

Reporting to the Board

Reports play a critical role in the governance of an organisation. Many famous disasters have occurred due to flawed and incomplete information or even no information at all.

Wednesday 15 June 2016

DoubleTree Esplanade, Darwin

For more information or to enrol
e: sa-nt@aicd.com.au t: 08 8236 2800

AUSTRALIAN INSTITUTE
of COMPANY DIRECTORS